

M365 and Proofpoint

More secure together



What you need to know about M365, right now!

Microsoft has recently rebranded O365 – its cloud collaboration platform, to M365.

New name, same features



The **most popular** enterprise cloud service, globally



Over **180 million** users



Used by **1.4 million** commercial, education and government organisations

But M365 has blind spots:

Detecting and blocking hackers



M365 lacks the tools to quickly investigate and resolve successful attacks

Making the platform a vast attack surface...

1 = ALL = ACCESS

single compromised M365 account

users within that business and trusted partners are identified and targeted

to a virtual goldmine of confidential data

M365 security solutions are easy to bypass.

They simply aren't robust enough.

Businesses should be aware that solely relying on M365's native security - Exchange Online Protection (EOP) and Advanced Threat Protection (ATP) - can lead to significant security deficiencies, presenting challenges and grave business risks.

SE Labs found that:^[1]

Microsoft EOP achieved only an

8%

total accuracy rating - a combination of detection and false positives

Microsoft ATP achieved only a

35%

rating

3rd-party solutions were rated as higher than

90%

And, Proofpoint research identified that:

50%

of the legitimate sites hosting malicious URLs are hosted by Microsoft!^[2]



Don't rely on M365's native security!

M365 for collaboration

M365 for security and compliance

M365 + Proofpoint = secure collaboration



FACT:

Proofpoint's integrated security platform fills the gaps that M365 leaves vulnerable.

What does the Modern Threat Landscape look like?

94%

of breaches start with an email

99%

of all threats observed by Proofpoint require interaction from our people to be successful



~80%

of all external breaches are caused by brute force or use of stolen credentials^[3]

Proofpoint is AGILE and threat landscape-ready.



LEADERS:

Proofpoint has routinely been the first to market with new features to address the changing threat landscape

VS



LAGGERS:

Microsoft M365 running at 12-18 months behind the threat landscape

Why Proofpoint stops more threats – hands down!

PROOFPOINT IS

#1 because of the multi-layered approach to cybersecurity



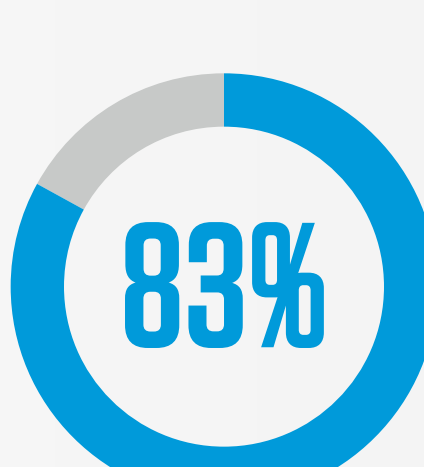
According to Proofpoint's Outlook Malicious Email Reporting tool, users with only M365 protection experienced 305% more malicious emails compared to users with Proofpoint's Advanced Email Security Solution.

M365 ATP vs Proofpoint^[1]

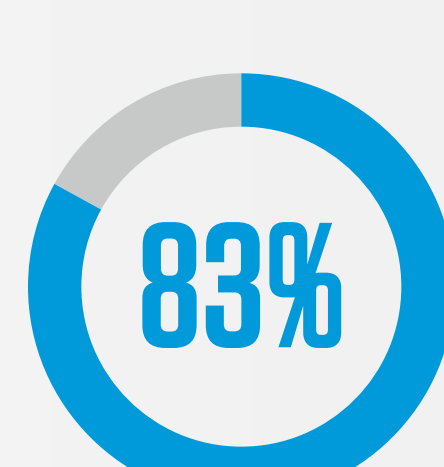
Microsoft M365 Advanced Threat Protection

VS

Proofpoint



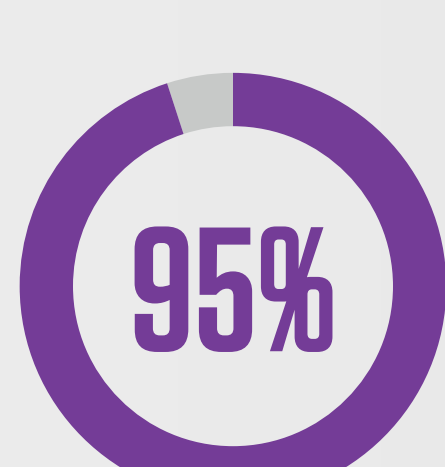
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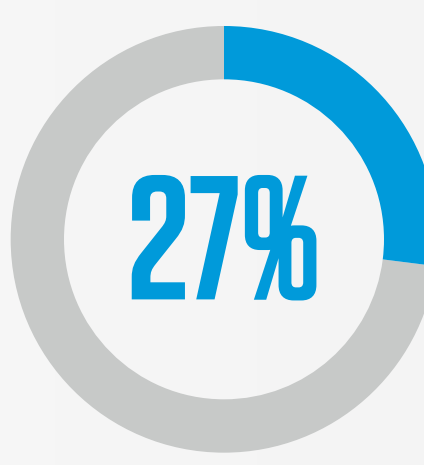
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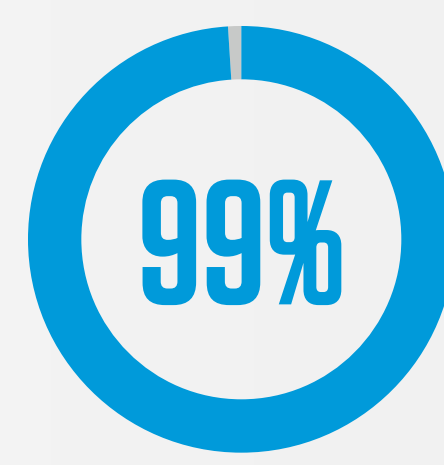
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MALWARE



COMMODITY

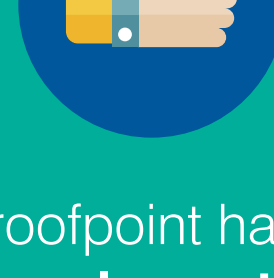


MALWARE



COMMODITY

Choose Proofpoint to enhance your M365 security.



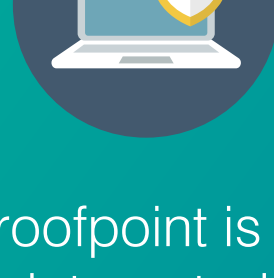
Proofpoint has a **people centric** view

Providing context around threat severity, how sophisticated it is, or if the user is a VIP or not



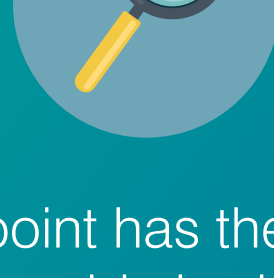
Proofpoint is solely focused on **People centric security**

Protecting the #1 Threat Vector, Protecting People and Protecting the Data people create and access



Proofpoint is an integrated **security platform**

Plugs any M365 vulnerabilities



Proofpoint has the ability to provide in-depth **forensic data**

Helps businesses address the threats coming from malicious URLs that make up 80% current threats

Don't take our word for it...

Let us show you exactly what's getting past your network via M365 EOP and ATP with a no-cost Email Security Threat Assessment.

Identifies what Proofpoint would have blocked over M365 and why.

Provides visibility into potentially compromised or attacked user accounts.

Setup time approx. 1 hour - MX record remains unchanged.

Contact your Proofpoint Channel Partner today to arrange your assessment.

Sources

1. <https://selabs.uk/reports/email-security-services-2/>

2. Proofpoint Threat Data

3. 2020 Verizon Data Breach Investigation Report